



Pacific Northwest Precast Concrete Association 2020 Winter Meeting

Exhibit & Sponsorship Information

Join PNPCA for the 2020 Winter Meeting!

The upcoming Winter Meeting is set for February 12 – 13, 2020 in Portland, Oregon at the Holiday Inn Portland Airport. This is your opportunity to get your organization's name in front of numerous PNPCA professionals by exhibiting at and/or sponsoring an event.

Exhibits will be open on Wednesday, February 12, 2020 during the Social Hour and Dinner Program; and Thursday, February 13, 2020 during the educational programs and lunch. Sponsorships will be on-going during the entire Winter Meeting.

These attendees are users and decision-makers of equipment and services. Opportunities to meet these professionals one-on-one en masse are limited. Don't miss this unique chance to introduce your products or services to this important buying group.

Sponsorship opportunities are also available for the Winter Meeting and are listed on the enclosed correspondence. Sponsorships are a great way to increase the exposure of your products or services while at the same time demonstrating your support for the association.

Enclosed you will find an exhibitor prospectus and an Exhibit & Sponsorship Agreement. Send in your completed agreement today to reserve a spot at the 2020 Winter Meeting or visit www.pnpca.net and register online.

Exhibit space is limited and will be allocated on a first-come, first-served basis. If you have any questions, please contact the PNPCA office at 503.257-9806, or via email at info@pnpca.net.



EXHIBITOR & SPONSOR INFORMATION
Pacific Northwest Precast Concrete Association
2020 Winter Meeting
February 12 & 13 – Holiday Inn Portland Airport, Portland, OR.

WHAT IS PNPCA?

The Pacific Northwest Precast Concrete Association is comprised of regional companies, firms and individuals engaged in manufacturing of precast concrete and related products and services. Our members are based in a three-state and Canadian province region encompassing Oregon, Washington, Idaho and British Columbia. PNPCA exists to exchange industry knowledge and information, secure efficient cooperation between the concrete products industry and engineers, developers and governmental agencies, and to advocate and encourage constant improvements of practices for the purpose of developing a high product quality.

WHO WILL ATTEND?

Precast Concrete professionals from the Pacific Northwest Region.

WHY SHOULD YOU EXHIBIT AT THE 2020 Winter Meeting?

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| Expanded professional contacts | A complete list of attendees |
| A niche audience for you | A listing in the on-site conference materials |
| Dedicated exhibit hours coupled with meal functions | A listing on the PNPCA website |

WHEN WILL THE EXHIBITS BE HELD?*

Set-up:	Wednesday 02/12/2020	3:00 pm – 5:30 pm
Show Hours:	Wednesday 02/12/2020	6:00 pm – 10:00 pm
	Thursday 02/13/2020	7:00 am – 1:00 pm
Tear Down:	Thursday 02/13/2020	1:00 pm – 1:30 pm

** Subject to change*

WHERE IS THE WINTER MEETING BEING HELD?

The 2020 PNPCA Winter Meeting will be held at Holiday Inn Portland Airport – **8439 NE Columbia Blvd, Portland, OR 97220.**

EXHIBITOR INFORMATION:

- Your PNPCA exhibit includes a 6' table, two chairs, and one exhibitor dinner ticket. Exhibit space is \$250 per exhibit. Additional dinner tickets may be purchased in advance for \$55 each – see the enclosed form. **Electricity and signage are not provided with your exhibit fee.**
- Exhibit personnel must be registered to staff your exhibit during the conference.
- **Space is limited** – so register early. Exhibit space will be sold on a first-come, first-served basis. Once we are sold out, we will not be able to make any extra accommodations.
- PNPCA reserves the right to make changes in the show, exhibit area and/or exhibit spacing as they deem appropriate.



2020 Winter Meeting Sponsorship Levels

(In addition to or instead of being a vendor/exhibitor)

Winter Meeting Sponsor - \$1,500

- Logo on PNPCA website for one year
- Logo in all conference related publications (if registered and paid prior to printing)
- Logo on Winter Meeting website page
- Signage placement at the Winter Meeting
- Acknowledgement in printed program (if registered and paid prior to printing)
- Organization materials in conference packets
- Special thanks and recognition during the Dinner Presentation
- Company presentation – five (5) minutes at beginning of Keynote Presentation
- 6 ft table in the Exhibitor area
- Copy of attendee list
- 2 attendee registrations

Dinner Sponsor - \$650

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during the Dinner Presentation
- Signage placement at dinner
- Copy of attendee list

Breakfast Sponsor - \$500

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Breakfast
- Logo on main event signage
- Signage placement at Breakfast
- Copy of attendee list

Lunch Sponsor - \$500

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Lunch
- Logo on main event signage
- Signage placement at Lunch
- Copy of attendee list

Lanyard Sponsor - \$400

- Logo on badges
- Logo on Winter Meeting website page
- Recognition on main event signage
- Copy of attendee list

Break Sponsor - \$300

- Logo on Winter Meeting website page
- Logo on main event signage
- Signage placement during Break

2020 PNPCA Winter Meeting Exhibitor & Sponsorship Agreement

Exhibitor Hold Harmless Provision

By submitting the Exhibitor & Sponsorship Agreement form to the PNPCA, I am indicating that I understand and agree to the provisions and terms and conditions as listed on this contract and am authorized to execute this Exhibitor and Sponsorship Contract on behalf of my company.

The space commitment made by the Pacific Northwest Precast Concrete Association (PNPCA) and by the Facility is subject to the provision that each exhibitor assumes the entire responsibility for and agrees to protect, indemnify, defend and hold harmless the PNPCA and the Facility and their employees and agents against all claims, losses and damages to person, property, governmental charges or fines and attorneys' fees arising out of or caused by the exhibitor's installation, removal or maintenance of equipment or property, and occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of either the PNPCA or the Facility, their employees or agents. Execution by the exhibitor/sponsor of the following provision is a prerequisite to participate in the exhibit hall activities of the conference. In addition, exhibitor/sponsor acknowledges that neither the PNPCA, nor the Facility maintains insurance covering exhibitor's property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

PNPCA reserves the right to make changes in the show, exhibit hall and/or exhibit spacing as they deem appropriate.

Exhibit Terms and Conditions

- The exhibit hours are stated on the enclosed information and must be adhered to. Exhibit times and the floor plan is subject to change by the show producer. In the event of a change, you will be notified.
- Only one exhibitor/company may occupy each exhibit, regardless of its size.
- We cannot guarantee table placement in the exhibit hall. However, if you wish table placement in close proximity to or not near a competitor, please indicate your preference clearly on a separate sheet and return it with this form. We will do our best to accommodate your request(s). Security will not be provided before, during, or after show hours so please plan accordingly. PNPCA and the facility are not responsible for any lost or stolen items.
- Exhibit cancellations on or before January 13, 2020 will receive a full refund minus a \$75 administration fee. Exhibit cancellations received after January 13, 2020, or no-shows will not receive a refund.
- In the event of weather problems or other events beyond PNPCA's control, an event may be cancelled or moved to a different location. Should this occur, an attempt will be made to contact all exhibitors and sponsors.
- PNPCA reserves the right to make changes to the exhibit hall, schedule, space and what is provided as it deems necessary. PNPCA reserves the right to refuse exhibit space sales as it deems appropriate.
- Space is limited – so register early! Registrations will be accepted on a first-come, first-served basis; however, we must receive your agreement and payment to ensure your space. Once we are sold out, special accommodations cannot be made.

By submitting this contract, you indicate that you have read and agree to the Exhibitor Sponsor Hold Harmless Provision and Terms and Conditions as stated above.

Send completed form by mail or fax with payment to:

PNPCA, 147 SE 102nd Avenue, Portland, OR 97216 Fax: 503.253.9172

If you have any Questions Contact PNPCA at 503.257-9806 or via email at info@pnpca.net Web: www.pnpca.net