



Pacific Northwest Precast Concrete Association 2020 Winter Meeting

Exhibit & Sponsorship Information

Join PNPCA for the 2020 Winter Meeting!

The upcoming Winter Meeting is set for February 12 – 13, 2020 in Portland, Oregon at the Holiday Inn Portland Airport. This is your opportunity to get your organization's name in front of numerous PNPCA professionals by exhibiting at and/or sponsoring an event.

Exhibits will be open on Wednesday, February 12, 2020 during the Social Hour and Dinner Program; and Thursday, February 13, 2020 during the educational programs and lunch. Sponsorships will be on-going during the entire Winter Meeting.

These attendees are users and decision-makers of equipment and services. Opportunities to meet these professionals one-on-one en masse are limited. Don't miss this unique chance to introduce your products or services to this important buying group.

Sponsorship opportunities are also available for the Winter Meeting and are listed on the enclosed correspondence. Sponsorships are a great way to increase the exposure of your products or services while at the same time demonstrating your support for the association.

Enclosed you will find an exhibitor prospectus and an Exhibit & Sponsorship Agreement. Send in your completed agreement today to reserve a spot at the 2020 Winter Meeting or visit www.pnpca.net and register online.

Exhibit space is limited and will be allocated on a first-come, first-served basis. If you have any questions, please contact the PNPCA office at 503.257-9806, or via email at info@pnpca.net.



EXHIBITOR & SPONSOR INFORMATION
Pacific Northwest Precast Concrete Association
2020 Winter Meeting
February 12 & 13 – Holiday Inn Portland Airport, Portland, OR.

WHAT IS PNPCA?

The Pacific Northwest Precast Concrete Association is comprised of regional companies, firms and individuals engaged in manufacturing of precast concrete and related products and services. Our members are based in a three-state and Canadian province region encompassing Oregon, Washington, Idaho and British Columbia. PNPCA exists to exchange industry knowledge and information, secure efficient cooperation between the concrete products industry and engineers, developers and governmental agencies, and to advocate and encourage constant improvements of practices for the purpose of developing a high product quality.

WHO WILL ATTEND?

Precast Concrete professionals from the Pacific Northwest Region.

WHY SHOULD YOU EXHIBIT AT THE 2020 Winter Meeting?

- | | |
|---|---|
| Expanded professional contacts | A complete list of attendees |
| A niche audience for you | A listing in the on-site conference materials |
| Dedicated exhibit hours coupled with meal functions | A listing on the PNPCA website |

WHEN WILL THE EXHIBITS BE HELD?*

Set-up:	Wednesday 02/12/2020	3:00 pm – 5:30 pm
Show Hours:	Wednesday 02/12/2020	6:00 pm – 10:00 pm
	Thursday 02/13/2020	7:00 am – 1:00 pm
Tear Down:	Thursday 02/13/2020	1:00 pm – 1:30 pm

** Subject to change*

WHERE IS THE WINTER MEETING BEING HELD?

The 2020 PNPCA Winter Meeting will be held at Holiday Inn Portland Airport – **8439 NE Columbia Blvd, Portland, OR 97220.**

EXHIBITOR INFORMATION:

- Your PNPCA exhibit includes a 6' table, two chairs, and one exhibitor dinner ticket. Exhibit space is \$250 per exhibit. Additional dinner tickets may be purchased in advance for \$55 each – see the enclosed form. **Electricity and signage are not provided with your exhibit fee.**
- Exhibit personnel must be registered to staff your exhibit during the conference.
- **Space is limited** – so register early. Exhibit space will be sold on a first-come, first-served basis. Once we are sold out, we will not be able to make any extra accommodations.
- PNPCA reserves the right to make changes in the show, exhibit area and/or exhibit spacing as they deem appropriate.



2020 Winter Meeting Sponsorship Levels

(In addition to or instead of being a vendor/exhibitor)

Winter Meeting Sponsor - \$1,500

- Logo on PNPCA website for one year
- Logo in all conference related publications (if registered and paid prior to printing)
- Logo on Winter Meeting website page
- Signage placement at the Winter Meeting
- Acknowledgement in printed program (if registered and paid prior to printing)
- Organization materials in conference packets
- Special thanks and recognition during the Dinner Presentation
- Company presentation – five (5) minutes at beginning of Keynote Presentation
- 6 ft table in the Exhibitor area
- Copy of attendee list
- 2 attendee registrations

Dinner Sponsor - \$650

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during the Dinner Presentation
- Signage placement at dinner
- Copy of attendee list

Breakfast Sponsor - \$500

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Breakfast
- Logo on main event signage
- Signage placement at Breakfast
- Copy of attendee list

Lunch Sponsor - \$500

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Lunch
- Logo on main event signage
- Signage placement at Lunch
- Copy of attendee list

Lanyard Sponsor - \$400

- Logo on badges
- Logo on Winter Meeting website page
- Recognition on main event signage
- Copy of attendee list

Break Sponsor - \$300

- Logo on Winter Meeting website page
- Logo on main event signage
- Signage placement during Break



**PNPCA 2020 WINTER MEETING
EXHIBIT SPACE & SPONSOR AGREEMENT**

Company _____
 Exhibitor/ Sponsor Contact Name _____
 Mailing Address _____
 City _____ State _____ Zip _____
 Business Phone _____ Fax _____ Email _____
 Company Product/Service _____ Website: _____

Exhibits

_____ Exhibit Space(s) **Price** \$250 **Exhibitor Total \$** _____

Exhibit Personnel 1. _____ 2. _____
 3. _____ 4. _____

Exhibit personnel must be registered to staff your exhibit table during the conference. One dinner ticket is provided with your exhibit; additional dinner tickets may be purchased below.

Special Accommodations: Please indicate any special requirements (i.e., dietary restrictions, handicap access, etc.) that will require advance planning on our part: _____

Dinner Tickets **Price** **Add'l Dinner Ticket Total \$** _____
 # _____ Additional Exhibit Ticket(s) \$55

Sponsorships

- | | | | |
|---|---------|--|-------|
| <input type="checkbox"/> Winter Meeting | \$1,500 | <input type="checkbox"/> Breakfast | \$500 |
| <input type="checkbox"/> Dinner | \$ 650 | <input type="checkbox"/> Lanyard | \$350 |
| <input type="checkbox"/> Lunch | \$ 500 | <input type="checkbox"/> Morning Break | \$300 |

Sponsorship Total \$ _____

(Please note that there may be more than one company sponsor per item. If you would like to know who has signed up for sponsorships email Kori at info@pnPCA.net. Sponsorships and exhibit tables do not include a registration to attend the event. A separate registration is required to attend the Winter Meeting.

(Payment accepted in US funds only)

Total Amount Due _____

PAYMENT OPTIONS: Check, Payable to PNPCA Visa/MasterCard American Express Discover

Card # _____ Exp. Date _____ Amount \$ _____ CVV _____
 Name on Card _____ Signature _____
 Card Billing Address _____
 City _____ State _____ Zip _____
 Email Address for Receipt _____

Please fax your credit card payment to 503-253-9172 or mail to PNPCA, 147 SE 102nd Avenue, Portland, OR 97216. Register online at www.pnpca.net

Exhibitor Hold Harmless Provision: By submitting this agreement/application for exhibit space, you indicate that you have read and agree to the Exhibitor Hold Harmless Provision as stated on the Exhibit & Sponsor Information sheet. Cancellation Policy: Exhibit cancellations received prior to January 13, 2020 will receive a full refund minus a \$75 administration fee. Exhibit cancellations received after January 13, 2020 or no-shows will not receive a refund. Event Cancellation or Change: In the event of inadequate registration, weather problems or other events beyond PNPCA's control, a conference may be moved or cancelled. Should this occur, an attempt will be made to contact all registrants/exhibitors and fees will be refunded.

2020 PNPCA Winter Meeting Exhibitor & Sponsorship Agreement

Exhibitor Hold Harmless Provision

By submitting the Exhibitor & Sponsorship Agreement form to the PNPCA, I am indicating that I understand and agree to the provisions and terms and conditions as listed on this contract and am authorized to execute this Exhibitor and Sponsorship Contract on behalf of my company.

The space commitment made by the Pacific Northwest Precast Concrete Association (PNPCA) and by the Facility is subject to the provision that each exhibitor assumes the entire responsibility for and agrees to protect, indemnify, defend and hold harmless the PNPCA and the Facility and their employees and agents against all claims, losses and damages to person, property, governmental charges or fines and attorneys' fees arising out of or caused by the exhibitor's installation, removal or maintenance of equipment or property, and occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of either the PNPCA or the Facility, their employees or agents. Execution by the exhibitor/sponsor of the following provision is a prerequisite to participate in the exhibit hall activities of the conference. In addition, exhibitor/sponsor acknowledges that neither the PNPCA, nor the Facility maintains insurance covering exhibitor's property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

PNPCA reserves the right to make changes in the show, exhibit hall and/or exhibit spacing as they deem appropriate.

Exhibit Terms and Conditions

- The exhibit hours are stated on the enclosed information and must be adhered to. Exhibit times and the floor plan is subject to change by the show producer. In the event of a change, you will be notified.
- Only one exhibitor/company may occupy each exhibit, regardless of its size.
- We cannot guarantee table placement in the exhibit hall. However, if you wish table placement in close proximity to or not near a competitor, please indicate your preference clearly on a separate sheet and return it with this form. We will do our best to accommodate your request(s). Security will not be provided before, during, or after show hours so please plan accordingly. PNPCA and the facility are not responsible for any lost or stolen items.
- Exhibit cancellations on or before January 13, 2020 will receive a full refund minus a \$75 administration fee. Exhibit cancellations received after January 13, 2020, or no-shows will not receive a refund.
- In the event of weather problems or other events beyond PNPCA's control, an event may be cancelled or moved to a different location. Should this occur, an attempt will be made to contact all exhibitors and sponsors.
- PNPCA reserves the right to make changes to the exhibit hall, schedule, space and what is provided as it deems necessary. PNPCA reserves the right to refuse exhibit space sales as it deems appropriate.
- Space is limited – so register early! Registrations will be accepted on a first-come, first-served basis; however, we must receive your agreement and payment to ensure your space. Once we are sold out, special accommodations cannot be made.

By submitting this contract, you indicate that you have read and agree to the Exhibitor Sponsor Hold Harmless Provision and Terms and Conditions as stated above.

Send completed form by mail or fax with payment to:

PNPCA, 147 SE 102nd Avenue, Portland, OR 97216 Fax: 503.253.9172

If you have any Questions Contact PNPCA at 503.257-9806 or via email at info@pnpca.net Web: www.pnpca.net

Registration Form

PNPCA 2020 Winter Meeting

To register for the meeting, please fill out the following information and return with payment to the PNPCA office.
One form per registrant. Please copy this form for additional registrants.

First Name: _____ Last Name: _____

Company: _____ Position Title: _____

Mailing Address: _____

City: _____ State/Province: _____ Zip/Postal Code: _____

Business Phone: _____ Fax: _____

Email: _____

The above information is a change to the PNPCA database.

1 Registration Fees

Please check your registration category:

Producer Member Registration — \$245

Includes all seminars & materials, reception & dinner, lunch, and all breaks.

Associate Member Sponsor Registration — \$270

For the first registrant from each associate member company. Includes all seminars & materials, reception & dinner, lunch, and all breaks. This package also includes partial company sponsorship for the event.

Industry Representative Registration — \$145

This registration is for members of APWA, NWCC, NUCA, HBA, ABC, AGC and engineers. It includes the seminar & materials, and lunch for February 13th only. This registration category is not available to PNPCA members.

NonMember Registration — \$495

For registrants whose companies are not members of PNPCA, APWA, NWCC, NUCA, HBA, ABC, or AGC. Includes all seminars & materials, reception & dinner, lunch, and all breaks.

2 Extra Meals

For spouses, companions or guests who do not wish to attend the seminars. Includes specified meal only—no seminars or materials.

Reception & Dinner # _____ @ \$55 each \$ _____

Name(s): _____

Lunch # _____ @ \$20 each \$ _____

Name(s): _____

TOTAL FEES ENCLOSED **1 + 2 = \$** _____

Cancellation Policy

Cancellations on or before January 31, 2020 will receive a full refund less a \$50 administrative fee. Cancellations received after January 31, 2020 will receive a 50% refund of all fees. No-shows and same-day event cancellations will receive no refund.

Special Needs

Please list any special requirements (i.e. vegetarian entrees, handicap access, etc.) that would necessitate advance planning on our part, please let us know here: _____

Registration Confirmation

Completed registrations will receive a confirmation via email only.

Space is limited. Early registration is encouraged. In the event that the room becomes filled to capacity, some registrants will not be able to be accommodated, and will be notified. Registrations will be accepted on a first-come, first-served basis.

In the event of inadequate registration, weather problems or other events beyond PNPCA's control, the meeting may be moved or cancelled. Should this occur, an attempt will be made to contact all registrants and registration fees will be refunded.

We cannot accept registrations via email due to credit card security policies. **Please mail or fax in your registration to PNPCA, or register on-line at www.pnpca.net.**

METHOD OF PAYMENT

Check Enclosed - Payable to PNPCA in U.S. funds Visa MasterCard American Express Discover

Card Number: _____ Expiration Date: _____ CVV _____

Signature: _____ Amount Authorized: _____

Name on Card: _____ Email Credit Card Receipt to: _____

Card Billing Address: _____

City: _____ State: _____ Zip: _____

Registrant agrees to grant PNPCA and Update Management the right to photograph or video Registrant during participation in the event. Registrant understands that any photographs or recordings may be used by PNPCA and Update Management for marketing and promotional purposes, at their sole judgment and discretion, without compensation or credit to Registrant.

Please complete this registration form & send with payment to:

Pacific Northwest Precast Concrete Association • 147 SE 102nd Avenue, Portland, OR 97216 USA • FAX: 503.253.9172

Questions? Contact PNPCA at 503.257.9806, info@pnpca.net