



## Pacific Northwest Precast Concrete Association 2022 Winter Meeting

### *Exhibit & Sponsorship Information*

#### **Join PNPCA for the 2022 Winter Meeting!**

The upcoming Winter Meeting is set for February 9-10, 2022, in Sunriver, Oregon. This is your opportunity to get your organization's name in front of numerous PNPCA professionals by exhibiting at and/or sponsoring an event.

Exhibits will be open on Wednesday, February 9, 2022, during the Social Hour and Dinner Program; and Thursday, February 10, 2022, during the educational programs and lunch. Sponsorships will be on-going during the entire Winter Meeting.

In addition, the first 15 exhibitors who sign up will be allocated 5 minutes from the podium during the education segment to talk about your services or products. The attendees are industry decision makers. Opportunities to meet these professionals' one-on-one are limited. Don't miss this unique chance to introduce your products or services to this important buying group.

Sponsorship opportunities are also available for the Winter Meeting and are listed on the enclosed correspondence. Sponsorships are a great way to increase the exposure of your products or services while at the same time demonstrating your support for the association.

Enclosed you will find an exhibitor prospectus and an Exhibit & Sponsorship Agreement. Send in your completed agreement today to reserve a spot at the 2022 Winter Meeting or visit [www.pnpca.net](http://www.pnpca.net) and register online.

**Exhibit space is limited and will be allocated on a first-come, first-served basis.** If you have any questions, please contact the PNPCA office at 503.257-9806, or via email at [info@pnpca.net](mailto:info@pnpca.net).



## EXHIBITOR & SPONSOR INFORMATION

### Pacific Northwest Precast Concrete Association

### 2022 Winter Meeting

February 9-10 | Sunriver Resort, Sunriver, Oregon

#### WHAT IS PNPCA?

The Pacific Northwest Precast Concrete Association is comprised of regional companies, firms and individuals engaged in manufacturing of precast concrete and related products and services. Our members are based in a three-state and Canadian province region encompassing Oregon, Washington, Idaho and British Columbia. PNPCA exists to exchange industry knowledge and information, secure efficient cooperation between the concrete products industry and engineers, developers and governmental agencies, and to advocate and encourage constant improvements of practices for the purpose of developing a high product quality.

#### WHO WILL ATTEND?

Precast Concrete professionals from the Pacific Northwest Region.

#### WHY SHOULD YOU EXHIBIT AT THE 2022 Winter Meeting?

- Expanded professional contacts
- A niche audience for you
- Dedicated exhibit hours coupled with meal functions
- A complete list of attendees
- A listing in the on-site conference materials
- A listing on the PNPCA website

#### WHEN WILL THE EXHIBITS BE HELD? \*

**Set-up:** Wednesday 02/9/2022 3:00 pm – 5:30 pm  
**Show Hours:** Wednesday 02/9/2022 6:00 pm – 10:00 pm  
Thursday 02/10/2022 7:00 am – 1:00 pm  
**Tear Down:** Thursday 02/10/2022 1:00 pm – 1:30 pm

\* *Subject to change*

#### WHERE IS THE WINTER MEETING BEING HELD?

The 2022 PNPCA Winter Meeting will be held at: **Sunriver Resort – 17600 Center Dr., Sunriver, OR 97707**

#### EXHIBITOR INFORMATION:

- Your PNPCA exhibit includes a 6' table, two chairs, and one exhibitor dinner ticket. Exhibit space is \$250 per exhibit. Additional dinner tickets may be purchased in advance for \$55 each – see the enclosed form. **Electricity and signage are not provided with your exhibit fee.**
- Exhibit personnel must be registered to staff your exhibit during the conference.
- **Space is limited** – so register early. Exhibit space will be sold on a first-come, first-served basis. Once we are sold out, we will not be able to make any extra accommodations.
- PNPCA reserves the right to make changes in the show, exhibit area and/or exhibit spacing as they deem appropriate.



## 2022 Winter Meeting Sponsorship Levels

(In addition to or instead of being a vendor/exhibitor)

### Winter Meeting Sponsor - \$1,500

- Logo on PNPCA website for one year
- Logo in all conference related publications (if registered and paid prior to printing)
- Logo on Winter Meeting website page
- Signage placement at the Winter Meeting
- Acknowledgement in printed program (if registered and paid prior to printing)
- Organization materials in conference packets
- Special thanks and recognition during the Dinner Presentation
- Company presentation – five (5) minutes at beginning of Keynote Presentation
- 6 ft table in the Exhibitor area
- Copy of attendee list
- 2 attendee registrations

### AV Sponsor - \$1,000

- Logo on PNPCA website for one year
- Logo in all conference related publications (if registered and paid prior to printing)
- Logo on Winter Meeting website page
- Logo placement on each page of conference power point template (will run during social event, dinner meeting, lunch meeting and breaks)
- Signage placement at the Winter Meeting
- Acknowledgement in printed program (if registered and paid prior to printing)
- Organization materials in conference packets
- Special thanks and recognition during the Dinner Presentation
- Copy of attendee list

### Dinner Sponsor - \$650

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during the Dinner Presentation
- Logo on main event signage
- Signage placement at dinner
- Copy of attendee list
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**Breakfast Sponsor - \$500**

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Breakfast
- Logo on main event signage
- Signage placement at Breakfast
- Copy of attendee list

**Lunch Sponsor - \$500**

- Logo on Winter Meeting website page
- Acknowledgement in printed program (if registered and paid prior to printing)
- Special thanks and recognition during Lunch
- Logo on main event signage
- Signage placement at Lunch
- Copy of attendee list

**Lanyard Sponsor - \$400**

- Logo on badges
- Logo on Winter Meeting website page
- Recognition on main event signage
- Copy of attendee list

**Break Sponsor - \$300**

- Logo on Winter Meeting website page
- Logo on main event signage
- Signage placement during Break



**PNPCA 2022 WINTER MEETING  
EXHIBIT SPACE & SPONSOR AGREEMENT**

Company \_\_\_\_\_  
 Exhibitor/ Sponsor Contact Name \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Business Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_  
 Company Product/Service \_\_\_\_\_ Website: \_\_\_\_\_

**Exhibits**

_____ Exhibit Space(s)	Price \$250	Exhibitor Total \$ _____
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**Exhibit Personnel**

1. \_\_\_\_\_ 2. \_\_\_\_\_  
 3. \_\_\_\_\_ 4. \_\_\_\_\_

Exhibit personnel must be registered to staff your exhibit table during the conference. One dinner ticket is provided with your exhibit; additional dinner tickets may be purchased below.

**Special Accommodations:** Please indicate any special requirements (i.e., dietary restrictions, accessibility, etc.) that will require advance planning on our part: \_\_\_\_\_

<b><u>Dinner Tickets</u></b>	<b>Price</b>	<b>Add'l Dinner Ticket Total \$ _____</b>
# _____ Additional Exhibit Ticket(s)	\$75	

**Sponsorships**

<input type="checkbox"/> Winter Meeting	\$1,500	<input type="checkbox"/> Breakfast	\$500	<input type="checkbox"/> AV	\$1,000
<input type="checkbox"/> Dinner	\$ 650	<input type="checkbox"/> Lanyard	\$350		
<input type="checkbox"/> Lunch	\$ 500	<input type="checkbox"/> Morning Break	\$300		

**Sponsorship Total \$ \_\_\_\_\_**

*(Please note that there may be more than one company sponsor per item. If you would like to know who has signed up for sponsorships email at [info@pnPCA.net](mailto:info@pnPCA.net). Sponsorships and exhibit tables do not include a registration to attend the event. A separate registration is required to attend the Winter Meeting.*

**This page is sponsorship ONLY      Event/Attendee registration is on the next page**  
 Payment in US Funds Only      Total Amount Due \_\_\_\_\_

**PAYMENT OPTIONS:**  Check, Payable to PNPCA     Visa/MasterCard     American Express     Discover

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Amount \$ \_\_\_\_\_ CVV \_\_\_\_\_  
 Name on Card \_\_\_\_\_ Signature \_\_\_\_\_  
 Card Billing Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Email Address for Receipt \_\_\_\_\_

Please fax your credit card payment to 503-253-9172 or mail to PNPCA, 147 SE 102nd Avenue, Portland, OR 97216. Register online at [www.pnpca.net](http://www.pnpca.net)

*Exhibitor Hold Harmless Provision: By submitting this agreement/application for exhibit space, you indicate that you have read and agree to the Exhibitor Hold Harmless Provision as stated on the Exhibit & Sponsor Information sheet. Cancellation Policy: Exhibit cancellations received prior to January 17, 2022, will receive a full refund minus a \$75 administration fee. Exhibit cancellations received after January 17, 2022, or no-shows will not receive a refund. Event Cancellation or Change: In the event of inadequate registration, weather problems or other events beyond PNPCA's control, a conference may be moved or cancelled. Should this occur, an attempt will be made to contact all registrants/exhibitors and fees will be refunded.*

# 2022 PNPCA Winter Meeting Exhibitor & Sponsorship Agreement

## Exhibitor Hold Harmless Provision

*By submitting the Exhibitor & Sponsorship Agreement form to the PNPCA, I am indicating that I understand and agree to the provisions and terms and conditions as listed on this contract and am authorized to execute this Exhibitor and Sponsorship Contract on behalf of my company.*

The space commitment made by the Pacific Northwest Precast Concrete Association (PNPCA) and by the Facility is subject to the provision that each exhibitor assumes the entire responsibility for and agrees to protect, indemnify, defend and hold harmless the PNPCA and the Facility and their employees and agents against all claims, losses and damages to person, property, governmental charges or fines and attorneys' fees arising out of or caused by the exhibitor's installation, removal or maintenance of equipment or property, and occupancy or use of the exhibition premises or a part thereof, excluding any such liability caused by the sole negligence of either the PNPCA or the Facility, their employees or agents. Execution by the exhibitor/sponsor of the following provision is a prerequisite to participate in the exhibit hall activities of the conference. In addition, exhibitor/sponsor acknowledges that neither the PNPCA, nor the Facility maintains insurance covering exhibitor's property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by exhibitor.

PNPCA reserves the right to make changes in the show, exhibit hall and/or exhibit spacing as they deem appropriate.

### Exhibit Terms and Conditions

- The exhibit hours are stated on the enclosed information and must be adhered to. Exhibit times and the floor plan is subject to change by the show producer. In the event of a change, you will be notified.
- Only one exhibitor/company may occupy each exhibit, regardless of its size.
- We cannot guarantee table placement in the exhibit hall. However, if you wish table placement in close proximity to or not near a competitor, please indicate your preference clearly on a separate sheet and return it with this form. We will do our best to accommodate your request(s). Security will not be provided before, during, or after show hours so please plan accordingly. PNPCA and the facility are not responsible for any lost or stolen items.
- Exhibit cancellations on or before January 17, 2022, will receive a full refund minus a \$75 administration fee. Exhibit cancellations received after January 17, 2022, or no-shows will not receive a refund.
- In the event of weather problems or other events beyond PNPCA's control, an event may be cancelled or moved to a different location. Should this occur, an attempt will be made to contact all exhibitors and sponsors.
- PNPCA reserves the right to make changes to the exhibit hall, schedule, space and what is provided as it deems necessary. PNPCA reserves the right to refuse exhibit space sales as it deems appropriate.
- Space is limited – so register early! Registrations will be accepted on a first-come, first-served basis; however, we must receive your agreement and payment to ensure your space. Once we are sold out, special accommodations cannot be made.

**By submitting this contract, you indicate that you have read and agree to the Exhibitor Sponsor Hold Harmless Provision and Terms and Conditions as stated above.**

**Send completed form by mail or fax with payment to:**

**PNPCA, 147 SE 102nd Avenue, Portland, OR 97216 Fax: 503.253.9172**

*If you have any Questions Contact PNPCA at 503.257-9806 or via email at [info@pnPCA.net](mailto:info@pnPCA.net) Web: [www.pnPCA.net](http://www.pnPCA.net)*

# Registration Form

## PNPCA 2022 Winter Meeting

To register for the meeting, please fill out the following information and return with payment to the PNPCA office.  
One form per registrant. Please copy this form for additional registrants.

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Company: \_\_\_\_\_ Position Title: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

The above information is a change to the PNPCA database.

### 1 Registration Fees

Please check your registration category:

**Producer Member Registration — \$260**

*Includes all seminars & materials, reception & dinner, lunch, and all breaks.*

**Associate Member Sponsor Registration — \$285**

*Includes all seminars & materials, reception & dinner, lunch, and all breaks.*

**Industry Representative Registration — \$160**

*This registration is for members of APWA, NWCC, NUCA, HBA, ABC, AGC and engineers. It includes the seminar & materials, and lunch for February 10th only. This registration category is not available to PNPCA members.*

**NonMember Registration — \$510**

*For registrants whose companies are not members of PNPCA, APWA, NWCC, NUCA, HBA, ABC, or AGC. Includes all seminars & materials, reception & dinner, lunch, and all breaks.*

### 2 Extra Meals

For spouses, companions or guests who do not wish to attend the seminars. Includes specified meal only—no seminars or materials.

Reception & Dinner # \_\_\_\_\_ @ \$75 each \$ \_\_\_\_\_

Lunch # \_\_\_\_\_ @ \$40 each \$ \_\_\_\_\_

Name(s): \_\_\_\_\_

Name(s): \_\_\_\_\_

**TOTAL FEES ENCLOSED 1 + 2 = \$ \_\_\_\_\_**

### Cancellation Policy

Cancellations on or before January 31, 2022 will receive a full refund less a \$50 administrative fee. Cancellations received after January 31, 2022 will receive a 50% refund of all fees. No-shows and same-day event cancellations will receive no refund.

### Special Needs

Please list any special requirements (i.e. vegetarian entrees, handicap access, etc.) that would necessitate advance planning on our part, please let us know here: \_\_\_\_\_

### Registration Confirmation

Completed registrations will receive a confirmation via email only.

Space is limited. Early registration is encouraged. In the event that the room becomes filled to capacity, some registrants will not be able to be accommodated, and will be notified. Registrations will be accepted on a first-come, first-served basis.

In the event of inadequate registration, weather problems or other events beyond PNPCA's control, the meeting may be moved or cancelled. Should this occur, an attempt will be made to contact all registrants and registration fees will be refunded.

We cannot accept registrations via email due to credit card security policies. **Please mail or fax in your registration to PNPCA, or register on-line at [www.pnpca.net](http://www.pnpca.net).**

### METHOD OF PAYMENT

Check Enclosed - Payable to PNPCA in U.S. funds  Visa  MasterCard  American Express  Discover

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ CVV \_\_\_\_\_

Signature: \_\_\_\_\_ Amount Authorized: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Email Credit Card Receipt to: \_\_\_\_\_

Card Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

*Registrant agrees to grant PNPCA and Update Management the right to photograph or video Registrant during participation in the event. Registrant understands that any photographs or recordings may be used by PNPCA and Update Management for marketing and promotional purposes, at their sole judgment and discretion, without compensation or credit to Registrant.*

**Please complete this registration form & send with payment to:**

Pacific Northwest Precast Concrete Association • 147 SE 102nd Avenue, Portland, OR 97216 USA • FAX: 503.253.9172

Questions? Contact PNPCA at 503.257.9806, [info@pnpca.net](mailto:info@pnpca.net)